



Vera Kriel

B Com | LLB | M Com
Advocate

INNOVATIVE | COLLABORATIVE | RESULTS-DRIVEN



R5Bil+
Savings for
organisations



>20
Country
Exposure



>75+
Organisations
advised

Over 25 years' experience in private, public and entrepreneurial organisations. Extensive experience in strategy, customer experience, complex programme management and business eco-systems that delivers tangible results.

<http://www.linkedin.com/in/verakriel>

AWARDS | SPEAKER | PUBLICATIONS



Business Woman of the Year
SA Council for Business Women

Semi-finalist: Most Influential Women in Business and Government Awards
CEO Magazine

Enterprising Women
Published by DPE

Highly commended paper
Power-Gen Africa



Woman in leadership
Nelson Mandela Foundation

Woman in ICT
The Innovation Hub & Women Economic Forum

Keynote speaker
University of Johannesburg prizegiving ceremony for Masters and PHD students

US-Africa Business Summit
The Corporate Council on Africa



- Managing your customer ecosystem in a digitalised world (Power-Gen Africa)
- Spotlight on developing markets (Institute of Economic Affairs)
- Collaboration (Presidential Review Committee on SOEs)
- Digital Disruption of the Utility Business (Distributech Africa)
- Smart Grid How to Guide (SANEDI)



verakriel@10th-dimension.co.za



+27 (0)83 447 3510

INDUSTRY EXPERIENCE & SAMPLE CLIENTS

FINANCIAL



Standard Bank | ABSA | BancABC (Botswana) | Liberty | Old Mutual | Bank SETA | Vunani | Rentmeester |

ENERGY



Inter Ministerial Task Team (IMTT) | Eskom | PIESA | SANEDI | GIZ | EDI Holdings | Trinergi/European Climate Foundation | PetroSA | PIESA

ICT



DOC | Vodacom | MTN | AT&T | Concert/BT | SITA | SA Communications Forum | Reuters/Bridge | Verizon | Comcast |

TRANSPORT



DOT | DPE | Transnet | SAA | Hainan Airlines | Amadeus | SA Airlink | Sebenza Freight |

OTHER



Various Government Departments at National, Provincial and Local level | Presidential Review Committee on State owned enterprises (SOE) | SALGA | GIZ | Iscor | Nissan | Debswana | Saldanha Steel | FP&M SETA | Sun International | Ogden Entertainment (NY) | Various SMMEs

Full details of clients and projects available on request

Strategy

Strategic Plans | Joint ventures | M&A | Equity partnerships | Enterprise transformation | Operating Models | Turnarounds | Research and analysis | Equity partnerships

Finance

Compiling, monitoring and reporting of budgets | Cashflows | Capital injections | Business cases | Financial ratios

Business Development

Proposals development | Sales | Presentations | Client relationship building | Alliance & partnership formation

Customer

Value Proposition | Segmentation | Customer Journeys | Research | User experience mapping | Service Management, including service management system

Governance

Policy design | Delegation of authority | Compile and conduct training on governance | Served as acting company secretary | Monitoring & Evaluation of programmes | Risk management

Operational

Shared Services | COE | Performance Management | Benchmarking | Procurement

People

Performance Management | Coaching & mentoring | Leadership development

KNOWLEDGE & SKILLS